

MCELROY SUPPLIER PORTAL OVERVIEW

2022
SUPPLIER
CONFERENCE

presented by
M McELROY

MCELROY SUPPLIER PORTAL – WHY??

Ultimately – Suppliers need information and we need to be able to share that information!

- ✓ ***Non-Conforming Material Management***
- ✓ ***Open Orders***
- ✓ ***Lead Times***
- ✓ ***FORECASTS***
- ✓ ***Performance Feedback / Measurement***

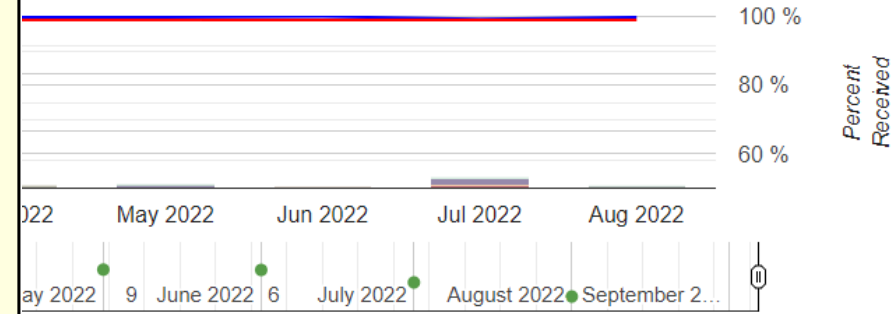
Quality Charts

Discrepancy Cost ▼

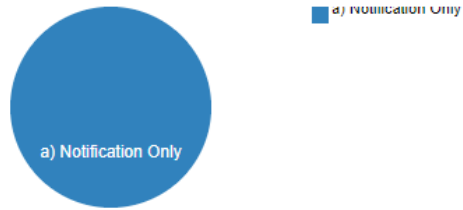
Discrepancy Cost

NCR Process Flow

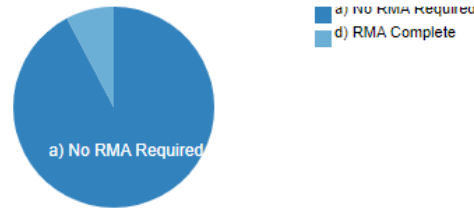
#	Step	Description
a	Notification Only	NCR is for notification purposes only. No Root Cause Corrective Action (RCCA) required and the Non-Conformance Report (NCR) is considered CLOSED.
b	RCCA Requested	In order to ascertain the likelihood of future occurrences, McElroy is requesting details on the supplier's RCCA plan (RCCA has not yet been submitted to McElroy).
c	RCCA Provided	The supplier has submitted RCCA details for McElroy approval (approval is pending).
d	RCCA Accepted	McElroy has approved the submitted RCCA and the NCR is considered CLOSED.



NCRs by Status ?

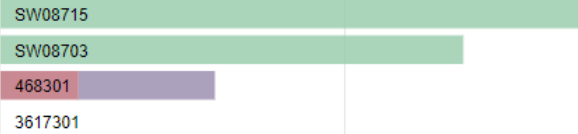


NCRs by RMA Status ?



RMA Process Flow

#	Step	Description
a	No RMA Required	No Return Material Authorization is required for this Non-Conformance Report (NCR) and it is considered CLOSED.
b	RMA Required	RMA is required and has not yet been provided to McElroy for processing.
c	Debit Memo Required	The supplier has provided the RMA information, but McElroy has not yet issued to the Debit Memo.
d	RMA Complete	McElroy has processed all necessary RMA transactions and the NCR is considered CLOSED.



WELCOME PHILIP MAUD

HOME	VENDOR ISSUES	DASHBOARDS	VENDOR SEARCH	VENDOR METRICS	NCR HISTORY	OPEN ORDERS	OS PROCESS	FORECASTS	ADMIN (0)
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To search for the latest part drawing, enter the McElroy part number and click "Find Drawing"

Part Number :

[Download as excel](#)

205 NCR Reports found, displaying 1 to 100. [First/Prev] 1, 2, 3 [Next/Last]

↓ NCR Number	↓ Part Number	Reject Qty	Description	Disposition	RMA Number	Reject Date	Debit Memo	Attachments	Status
95764	T48P0812080	1.00	Powder coat peeling and rusty underneath...	Return to vendor	RM 1484	2022-09-07		T48P0812080.jpg	Debit Memo Required
95740	T18P0821259	28.00	blast media in the coating ***EDIT: Qty...	Return to vendor	RM 1485	2022-09-06		Damage (3).jpg T18P0821259 blast media in powder coat.jpg Damage.jpg Damage (2).jpg T18P0821259 blast media in powder coat.jpg	Debit Memo Required
95704	T48P0840614	1.00	Trash or rust underneath the powder coat...	Return to vendor	RM 1483	2022-09-01			Debit Memo Required
95697	T48P0842779	1.00	Powder coat peeling and rusty underneath...	Return to vendor	RM 1482	2022-09-01			Debit Memo Required
95651	T48P0931563	4.00	All the bends are inverted causing the s...	Return to vendor	RM 1480	2022-08-31 14225		T48P0931563-1.jpg T48P0931563-2.jpg D000014225_P287338.PDF	RMA Complete
95643	T18P0821259	1.00	bad looking weld see attached photo	Return to vendor	RM 1479	2022-08-30 14224		D000014224_P286589.PDF bad weld on T18P0821259.jpg	RMA Complete

Non-Conformance

WELCOME PHILIP MAUD

HOME	VENDOR ISSUES	DASHBOARDS	VENDOR SEARCH	VENDOR METRICS	NCR HISTORY	OPEN ORDERS	OS PROCESS	FORECASTS	MMI CONTACTS	VENDOR CONTACTS	REQUEST ACCESS	ADMIN (0)
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Vendor Supplied Disposition Details

[Vendor Supplied RMA Information](#)

Vendor Supplied Disposition Details

Root Cause:

Corrective Action:

Cause Resolved:

Yes No

Attach File:

No file chosen

Non-Conformance

WELCOME PHILIP MAUD

- HOME
- VENDOR ISSUES
- DASHBOARDS
- VENDOR SEARCH
- VENDOR METRICS
- NCR HISTORY**
- OPEN ORDERS
- OS PROCESS
- FORECASTS
- ADMIN (0)



Vendor Supplied RMA Information ?

Upload RMA: No file chosen

Comments:

RMA Number:

Carrier:

Carrier Account:

Company Name:

Shipping Address:

Shipping City State, Postal Code :

Country:

Non-Conformance



Weekly Existing McElroy Manufacturing Quality Incidents for [REDACTED]



McElroy Manufacturing Vendor Portal <noreply@mcelroy.com>

To [REDACTED]

Cc Eric Duerr; Assistant Buyer; Barry Johnson; Lisa Balagna; Randy Doolittle

[If there are problems with how this message is displayed, click here to view it in a web browser.](#)

Reply Reply All Forward

Sun 7/17/2022 7:49 PM

[REDACTED]

This is a weekly update of issues detected within the last 30 days by quality assurance for parts you supplied. These issues require some action by you before they can be resolved.

- Issues requiring a root cause to be supplied by you.
- Issues requiring a RMA to be uploaded to the Vendor Portal.

Please be aware that our policy is that we will hold parts for a maximum of 10 business days to allow for you to determine final disposition of these parts. After 10 business days, if we have not received final disposition guidance from you, we will scrap the parts and credit our payables account for the purchased value of these parts.

The report is color coded by the age of the reported issues.

- Green: 5 days or less.
- Red: More than 5 days.

Go to the [McElroy Manufacturing Vendor Portal](#) to view additional details and supply any required information as soon as possible.

Non-Conformance Report Details

Report Id	Part Number	Description	Root Cause Corrective Action	Status	Resolution Accepted
91268	[REDACTED]	[REDACTED]		RMA Required	
94475	[REDACTED]	[REDACTED]		RMA Required	
94513	[REDACTED]	[REDACTED]		RMA Required	

Please contact your buyer with any questions.

Sincerely,

McElroy Manufacturing Manufacturing - Purchasing Department

Non-Conformance

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QUALITY– Key Takeaways

QUALITY IS KEY

Poor quality is expensive

We can and do measure Quality

When quality issues arise, we must utilize and manage
***Root Cause & Corrective Action AND Return Material
Authorization*** processes

We are here to help!!

WELCOME PHILIP MAUD

HOME	VENDOR ISSUES	DASHBOARDS	VENDOR SEARCH	VENDOR METRICS	NCR HISTORY	MMI CONTACTS	VENDOR CONTACTS	REQUEST ACCESS	ADMIN (0)
						OPEN ORDERS	OS PROCESS	FORECASTS	

To search for the latest part drawing, enter the McElroy part number and click "Find Drawing"

Part Number :

[Download as excel](#)

? 30 Orders found, displaying all Orders.1

Order	Item Number	Description	Rel #	Order Qty	Open Qty	Order Date	Promise Date	Delivery Date	Status
				31.000 EA	31.000 EA	2022-06-09	2022-09-09	2022-09-09	
				12.000 EA	12.000 EA	2022-06-09	2022-09-09	2022-09-09	
				88.000 EA	88.000 EA	2022-06-13	2022-08-29	2022-09-09	** LATE **
				140.000 EA	140.000 EA	2022-08-15	2022-09-27	2022-09-27	
				200.000 EA	200.000 EA	2022-07-14	2022-09-28	2022-09-28	
				104.000 EA	104.000 EA	2022-05-04	2022-09-30	2022-09-30	
				5.000 EA	5.000 EA	2022-08-31	2022-10-04	2022-10-04	
				100.000 EA	100.000 EA	2022-06-21	2022-10-06	2022-10-06	
				13.000 EA	13.000 EA	2022-09-08	2022-10-13	2022-10-13	*** NEW ***
				100.000 EA	100.000 EA	2022-06-29	2022-10-14	2022-10-14	
				133.000 EA	133.000 EA	2022-08-01	2022-10-18	2022-10-18	
				35.000 EA	35.000 EA	2022-08-01	2022-10-18	2022-10-18	
				138.000 EA	138.000 EA	2022-08-01	2022-10-18	2022-10-18	DATE REVISED FROM 2022-10-18
				73.000 EA	73.000 EA	2022-08-01	2022-10-18	2022-10-18	
				200.000 EA	200.000 EA	2022-09-08	2022-10-20	2022-10-20	*** NEW ***
				100.000 EA	100.000 EA	2022-08-25	2022-10-21	2022-10-21	
				6.000 EA	6.000 EA	2022-08-31	2022-10-24	2022-10-24	
				40.000 EA	40.000 EA	2022-09-12	2022-10-24	2022-10-24	*** NEW ***

Order Management



Weekly On-Order Report from McElroy Mfg. For: [REDACTED]



Philip Maud

To [REDACTED]

Reply

Reply All

Forward



Fri 9/9/2022 8:31 PM

This message was sent with High importance.



31 KB

Dear Supplier:

Attached is a summary of the outstanding Purchase Order and/or Trigger items that McElroy Manufacturing has on order with you as of 9/09/22 20:30:03. PLEASE NOTE that this list is a DUPLICATE OF MCELROY PURCHASE ORDERS OR TRIGGERS ALREADY SENT TO YOU.

Please review the list and contact Philip Maud at 918-831-9328 or pmaud@mcelroy.com if there are any discrepancies.

You can also access this information on our vendor portal at <https://vendor.mcelroy.com>

McElroy Manufacturing, Inc.

Phone: (918) 836-8611

Fax: (918) 831-9356

E-mail: Purchasing@mcelroy.com

Web: <http://www.mcelroy.com>

Order Management

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ORDER MANAGEMENT- Key Takeaways

We can't address issues if we don't know about them, so
orders need to reflect expectations

Three opportunities to review and manage orders:

1. Order entry
2. Weekly email
3. Live access via Supplier Portal

Order Management is a key component of ***Customer Service***

Vendor Forecasts

Search Vendor Number :

Your company is the primary vendor assigned to the parts listed on the Supplier Forecast Summary report. The current monthly forecast, estimated demand requirements, and annual usages are displayed for your review and analysis. The monthly forecast is calculated based on the average usage over the previous three months and it represents the quantity we anticipate needing for a given month. We have also provided McElroy's estimated demand requirements for the next 4 months to provide insight into our current level of demand and/or planning. The annual usages are provided so that you can see usage trends.

Supplier Forecast Summary

Select a vendor to generate the forecast report.

Please Note

With each of the figures we are attempting to communicate and share our most current expectations of requirements and trends.

Care must be given to interpret the data into useful information for your planning as a supplier.

McElroy values your input and ideas, and is providing this data as a tool to increase value to both your business and ours. Questions and updated lead times should be directed to your buyer listed on the 'McElroy Contacts' tab.

McElroy desires the shortest potential lead times and most cost effective supply.
Please review the report and partner with your buyer to identify best case strategy for supply, and update any lead time changes.

Forecasts



AutoSave Off Forecast_220914161601 - Compatibility Mode Search (Alt+Q)

File Home Insert Page Layout Formulas Data Review View Help

R8

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
	Item Number	Description	Unit of Measure	Vendor Lead Time	On Hand	On Order	Remaining in September	October	November	December	January	Last Year Usage	This Year Usage to Date	Last 12 Months Usage	Monthly Forecast	Unreleased Qty
1																
2			EA	0	0	0	0	0	0	0	0	0	0	0	0	0
3			EA	0	1	0	0	0	0	1	0	0	1	1	0	0
4			EA	0	2	0	0	0	0	1	0	0	1	1	0	0
5			EA	0	0	0	0	0	0	0	0	0	0	0	0	0
6			EA	0	0	0	0	0	0	0	0	0	0	0	0	0
7			EA	15	0	0	0	0	0	0	0	0	0	0	0	0
8			EA	15	0	0	0	0	0	0	0	0	0	0	0	0
9			EA	30	0	1	0	1	0	0	0	0	0	0	0	0
10			EA	50	0	0	0	0	0	0	0	0	0	0	0	0
11			EA	175	9	15	0	0	0	0	0	17	6	14	0	0
12			EA	175	16	0	0	1	1	1	1	9	7	8	1	0
13			EA	130	53	48	18	16	14	14	16	65	76	109	11	0
14			EA	120	23	99	6	22	22	22	22	105	125	168	22	0
15			EA	40	12	0	0	0	0	0	0	1	0	0	0	0
16			EA	100	1	4	0	2	2	2	2	6	9	13	2	0
17			EA	20	0	0	0	1	1	1	1	2	1	1	1	0
18			EA	20	0	0	0	0	0	0	0	1	0	0	0	0
19			EA	5	0	0	0	0	0	0	0	0	0	0	0	0
20			EA	5	0	0	0	0	0	0	0	0	0	0	0	0
21			EA	5	0	0	0	0	0	0	0	0	0	0	0	0
22			EA	5	0	0	0	0	0	0	0	0	0	0	0	0
23			EA	20	1	0	0	2	2	2	2	5	8	9	2	0
24			EA	100	0	0	0	0	0	0	0	1	0	1	0	0
25			EA	15	0	0	0	0	0	0	0	0	0	0	0	0
26			EA	15	0	0	0	0	0	0	0	0	0	0	0	0
27			EA	30	0	0	0	0	0	0	0	0	0	0	0	0
28			EA	10	0	0	0	0	0	0	0	0	0	0	0	0
29			EA	50	0	0	0	0	0	0	0	0	0	0	0	0
30			EA	20	0	0	0	0	0	0	0	0	0	0	0	0
31			EA	60	0	0	0	0	0	0	0	1	0	0	0	0
32			EA	30	0	0	0	0	0	0	0	0	0	0	0	0
33			EA	20	0	0	0	0	0	0	0	0	0	0	0	0

Forecasts

McElroy Supplier Forecast Summary



Philip Maud

To

Cc Philip Maud

Reply

Reply All

Forward



Wed 9/7/2022 6:37 AM



Forecast_220907063701.xls
183 KB

This email provides a copy of a McElroy Manufacturing, Inc. Supplier Forecast Summary.

Your company is the primary vendor assigned to the parts listed on that report. The current monthly forecast, estimated demand requirements, and annual usages are displayed for your review and analysis. The monthly forecast is calculated based on the average usage over the previous three months and it represents the quantity we anticipate needing for a given month. We have also provided McElroy's estimated demand requirements for the next 4 months to provide insight into our current level of demand and/or planning. The annual usages are provided so that you can see usage trends.

With each of the figures we are attempting to communicate and share our most current expectations of requirements and trends. Care must be given to interpret the data into useful information for your planning as a supplier.

McElroy desires the shortest potential lead times and most cost effective supply. Please review the report and partner with your buyer to identify best case strategy for supply, and update any lead time changes.

McElroy values your input and ideas, and is providing this data as a tool to increase value to both your business and ours. Questions and updated lead times should be directed to your buyer listed on the 'McElroy Contacts' tab.

THIS REPORT IS NOT A PURCHASE ORDER. This report does not establish a commitment to purchase the listed monthly forecast.

Forecasts

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FORECASTS– Key Takeaways

Must be reviewed regularly

Are a starting point for a conversation if there are questions

Includes ***LEAD TIME*** management

Includes a lot of ***LIVE DATA***

Portal is good for 3-4 month projections, projections beyond that timeframe require a discussion

MCELROY SUPPLIER PORTAL – KEY TAKEAWAYS

It's rare for a manufacturer (of our size) to share this level of information with their Suppliers

Use the Supplier Portal to manage:

- *Open Orders*
- *Lead Time*
- *Forecast*
- *Non-Conformance*

COMMUNICATION IS KEY – The Supplier Portal is a live view of our current expectations and we can't address issues if we don't know about them

*How YOU utilize the Supplier Portal is a key component to **CUSTOMER SERVICE***

Order Differentiator

If you're not using the Supplier Portal, you are falling behind

**SUPPLIER
CONFERENCE**

How do you get access?

Email assistantbuyers@mcelroy.com



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